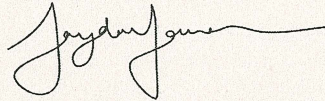


THE NEGOTIATOR



Sydney | Melbourne | Brisbane | Perth | Hobart | Canberra
Level 19, 10 Eagle Street, Brisbane | QLD 4000

ABN: 24 145 372 988

INFORMATION TO CONSIDER

The Negotiator Pty. Ltd. is 100% Australian owned and is fully funded. The company has not yet commenced operations and will not operate until the panel of negotiators and the Board of Directors is in place, as these people are the key to the success of this business. We are unaware of any other similar business in Australia, or the world.

Extensive research has been undertaken to ensure there is a demand for this service, and this research has proven an almost insatiable need for such a service, particularly from high net worth individuals and industry. When providing this service to Government, very significant savings can be achieved for Australia.

In addition to the credibility of the Board and the negotiators, another key reason this service will be in such demand is that the client has no risk. We do not charge consulting fees or hourly rates. We simply share in the savings we make for our clients. We back our ability to negotiate better than our clients and to make savings. If we cannot negotiate a better deal, the client pays nothing.

Typically we would receive 50% of the savings made. As the panel of negotiators are independently employed, they would then receive 50% of our fee (25% of the savings). This can be very significant – using an example of negotiating a multi-million property, boat, mining equipment or the like, if we negotiate savings of \$500,000, the company receives \$250,000 of which \$125,000 goes to the negotiator for just negotiating this one deal.

In almost every major purchase there is almost always room for further reductions, and the unquestioned skill of our team will ensure that in almost every case, savings will be achieved.

Our accountants (Price Waterhouse) and our legal advisors (Freehills) believe strongly in this business concept and will be advising their clients of this service and encouraging them to use The Negotiator as soon as we become operational. Private Banking Managers, Financial Planners, Accountants, Solicitors, Immigration Agents will all be recommending this service to their clients and will be a constant referral service providing a steady stream of clients.

The company will have employees who will be educating industry about this service. The potential in industry is virtually unlimited.

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It's all about the money
